

FOR IMMEDIATE RELEASE  
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## **Oracle Awards OEM Contract to Optivor**

Annapolis Junction, MD May 1, 2018—Optivor Technologies, LLC, has been awarded the ability to facilitate long-term Oracle relationships. Optivor now offers support renewals for Oracle and is one of a select few in the federal marketplace that can execute Oracle software support renewals.

Stuart Chandler, Optivor’s President & CEO stated: "This capability allows Optivor to offer lifecycle support for Oracle products. Prior to this award, Optivor was able to sell Oracle software, but not renew Oracle software contracts. Now, Optivor is a single-source for clients purchasing Oracle solutions. Oracle and Optivor have teamed to offer comprehensive software solutions for government and industry."

Oracle provides leading-edge capabilities in software as a service, platform as a service, infrastructure as a service, and data as a service.

Optivor has been a Maryland company since 2001, achieving woman-owned status in January, 2013. Optivor’s client list includes the U.S. Government, state, local and Fortune 1000 organizations. Optivor has delivered more than 10,000 solutions worldwide.

In June, 2017, Optivor acquired Advanced Communications Solutions (“ACS”). Headquartered in Orlando, ACS is among the nation’s top NEC resellers. Together, Optivor and ACS represent one of the largest independently-owned telecommunications resellers in the United States.

### **About Optivor:**

Headquartered in Maryland, USA, Optivor is a global leader in enterprise communications solutions and IT services. The company provides unified communications, contact centers, IT products and related services directly and through its partners. Enterprises of all sizes depend on Optivor for state-of-the-art communications that improve efficiency, collaboration, customer service and competitiveness. Optivor is ISO 9001:2015 registered. We have satisfied clients in at least 88 countries.

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