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## **Avaya Signs Optivor to Master Service Agreement**

Annapolis Junction, MD October 1, 2018—Optivor (Avaya Diamond Partner) and Avaya have signed a Master Services Agreement (“MSA”) whereby Optivor can now deliver services as a subcontractor to Avaya’s Professional Services (“APS”) organization.

Optivor has met all of the quality and technical requirements to deliver professional services as a subcontractor to the manufacturer (Avaya), augmenting Avaya’s worldwide service capabilities. The Agreement allows Avaya to engage Optivor technical personnel anywhere.

Stuart Chandler, Optivor’s President & CEO commented, “Under the MSA, Optivor will deliver more services in more places, increasing Avaya’s capabilities and global reach. Optivor employs many of the best technical resources in the industry, and now Avaya has access to them. This is significant for customers wanting high-end Avaya services, while preserving budgetary objectives. We expect to see increased demand for Optivor’s technical resources as a result of this Agreement. “

Optivor is currently in discussions with Avaya regarding several large customer requirements. Optivor is in a very select group of Avaya partners. Since 2001, Optivor has delivered more than 10,000 IT solutions.

### **About Optivor:**

Headquartered in Maryland, USA, Optivor is a global leader in enterprise IT solutions and services. The company provides IT products, unified communications, business process re-engineering, IT education and training, IT supply chain management, and IT operation and maintenance directly and through its partners. Optivor is a GSA schedule holder, and holds several contracts and contracting vehicles for Federal, state, local and commercial organizations. Enterprises of all sizes depend on Optivor for state-of-the-art technologies that improve efficiency, collaboration, customer service and competitiveness. Optivor is ISO 9001:2015 registered. We have satisfied clients in 88 countries.

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