



FOR IMMEDIATE RELEASE  
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[pressroom@optivor.com](mailto:pressroom@optivor.com)  
888-302-7400

## **Optivor Listed as 8<sup>th</sup> Largest Telecom Firm in Baltimore Area**

Annapolis Junction, MD – Optivor Technologies, LLC was recently listed 8<sup>th</sup> on the Baltimore Business Journal's annual list of *Largest Telecom Companies in The Baltimore Area*.

Optivor moved up the list as a result of its continued year-over-year growth. According to Stuart Chandler, Optivor Founder & President, "Optivor has a solid performance record, and has continually improved quality and workflow. We have experienced much success by focusing on the basic tenets of technical competency and responsiveness to our customers. Our success is directly correlated to our high customer retention and referrals. We have a phenomenal staff with low turnover, and every team member takes pride in the work we do."

Optivor achieved registration with the International Standards Organization's "ISO 9001:2008 Quality Program" last year, making it among a select few that "self-impose" quality standards on themselves. "The ISO 9001:2008 designation is a clear differentiator for customers that seek to do business with other quality firms. Customers care about quality, and Optivor has achieved the highest ratings for customer satisfaction and quality assurance available to business," concluded Chandler.

Optivor expects continued growth, adhering to basic fundamentals of treat your customers and employees well, and manage your bottom line. Optivor is setting its sights at \$100MM in revenue, and plans to hit their target in six years or less.

### **About Optivor:**

Headquartered in Maryland, USA, Optivor is the highest level Partner for Avaya, Ciena, LifeSize, Motorola, Radware and dozens of world-class manufacturers. The company is ISO 9001:2008 registered, and trusted advisor to some of the largest and most respected global organizations for Enterprise Telecommunications and IT Services. Optivor has clients in 88 countries.

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