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Optivor Lands GSA Schedule

Annapolis Junction, MD – Optivor Technologies, LLC has been granted an Authorized Information Technology Schedule Pricelist by the General Services Administration (GSA) Federal Acquisition Service (FAS).

Now, Federal customers can order products and services directly through Optivor. Specifically, Optivor is authorized to sell Equipment Maintenance and Information Technology (IT) Professional Services directly to Federal agencies.

Paul Cantwell, Optivor's SVP, Worldwide Sales & Marketing noted, "Optivor's status as small business is compelling, given the advanced skill sets and past performance we offer. We compete with multi-billion dollar system integrators, and now our clients can work directly with us. This is a 'game-changer' for Optivor. We believe this is a win for Federal customers seeking competency and responsiveness."

Optivor has been supporting the U.S. Government's mission since 2001. Headquartered in Maryland, USA, Optivor is the highest level Partner for 200+ world-class telecommunications manufacturers. Optivor provides IT Services, Unified Communications, Data Solutions and Video Teleconferencing. The company is ISO 9001:2008 registered, and trusted advisor to some of the largest and most respected global organizations for Enterprise IT Services and Telecommunications. Optivor has clients in 88 countries.

About GSA Federal Acquisition Service:

GSA is America's only source solely dedicated to procuring goods and services for government. As an integral part of GSA, the Federal Acquisition Service (FAS) possesses unrivaled capability to deliver comprehensive products and services across government at the best value possible. FAS offers a continuum of innovative solutions in the areas of Products and Services, Technology, Motor Vehicle Management, Transportation, Travel, Procurement and Online Acquisition Tools

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