

FOR IMMEDIATE RELEASE  
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## **Optivor Delivers 10,000<sup>th</sup> Solution**

Annapolis Junction, MD May 9, 2018—Optivor Technologies, LLC, has successfully delivered 10,000 IT solutions. Optivor was founded in 2001 and has focused on delivering quality IT solutions to government and industry since the beginning.

According to Stuart Chandler, Optivor’s President & CEO: "This milestone is the result of three things: First, a quality process; Secondly, a competent team, and; Thirdly, expert execution. We started this journey back in 2001, writing plans for a high-end consulting firm.

Our goal has been to serve as trusted advisors, helping our clients navigate a plethora of technology options. We took a long-term vision, advocating for our clients. Prior to our first sale, we took an entire year to develop procedures that far-exceeded best practices and manufacturer requirements.

We hired the best talent available. We’ve paid more than most, but we’ve expected more than most. Optivor’s team is the best in the business. Our technical staff averages more certifications and more experience than any company in this industry. Optivor has a 100% acceptance rating proving our long term commitment and ability to execute and support.”

Since Optivor’s inception, solutions for more than 1,200,000 different products from 2,700 manufacturers have been installed in 10,000 cases, in more than 88 countries. During that time, Optivor has maintained the highest levels of customer satisfaction, according to multiple independent surveys.

In June, 2017, Optivor acquired Advanced Communications Solutions (“ACS”). Headquartered in Orlando, ACS is among the nation’s top NEC resellers. Together, Optivor and ACS represent one of the largest independently-owned telecommunications resellers in the United States.

Optivor achieved woman-owned status in January, 2013. Optivor’s client list includes the U.S. Government, state, local and Fortune 1000 organizations.

### **About Optivor:**

Headquartered in Maryland, USA, Optivor is a global leader in enterprise communications solutions and IT services. The company provides unified communications, contact centers, IT products and related services directly and through its partners. Enterprises of all sizes depend on Optivor for state-of-the-art communications that improve efficiency, collaboration, customer service and competitiveness. Optivor is ISO 9001:2015 registered. We have satisfied clients in at least 88 countries.

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